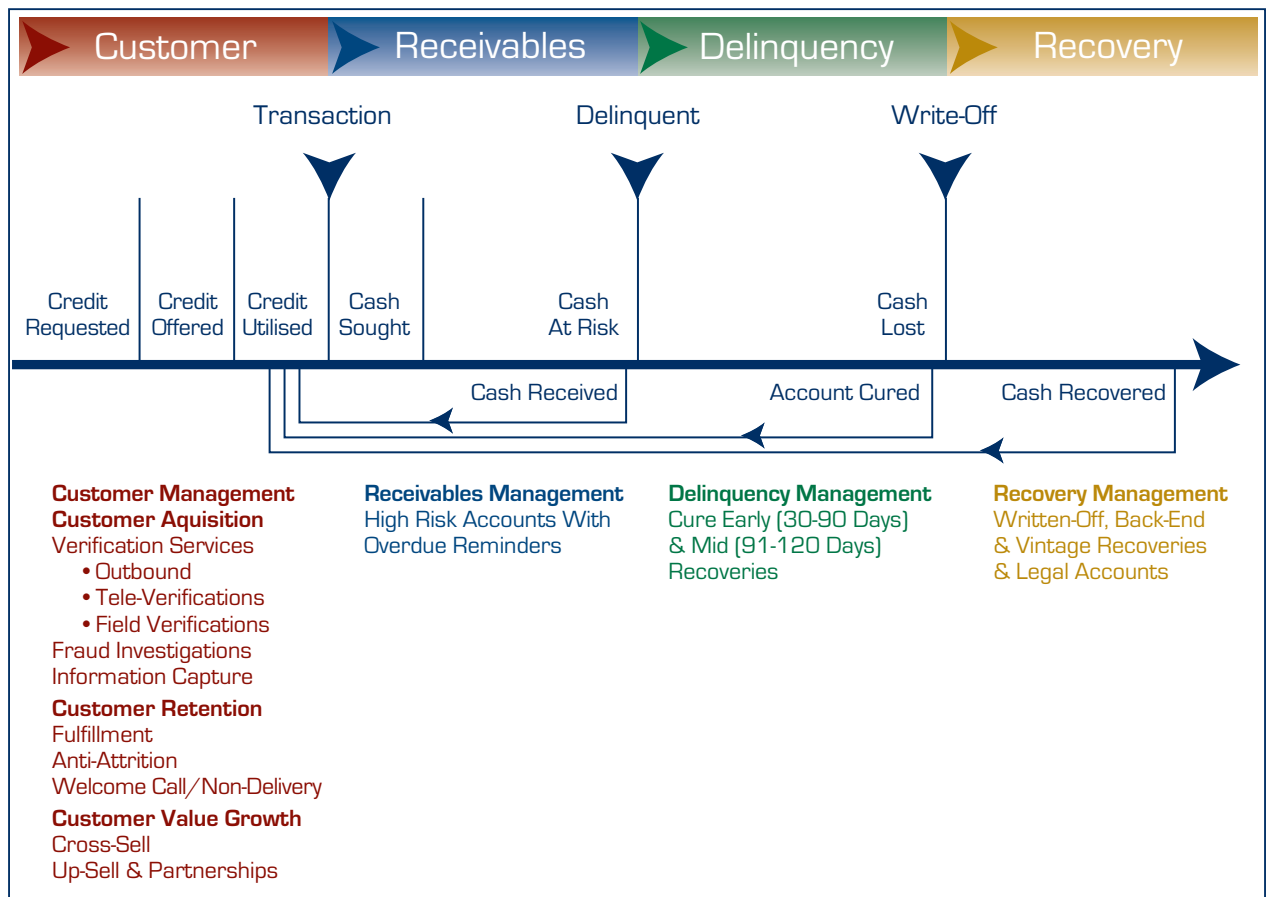


Flo2Cash™ helps clients manage the four important business processes involved with handling credit transactions: customer management and current, delinquent and past-due receivables.



An Introduction

Most companies, no matter their industry, have to manage a customer lifecycle. This cycle, or process of offering and collecting credit transactions, is extremely important to any business and is sometimes the difference in a company's financial health. Beukhen International introduces its robust set of outsourcing services as Flo2Cash™. Flo2Cash™ helps clients manage the four important business processes involved

with handling credit transactions: customer management and current, delinquent and past-due receivables.

These services are offered separately or as a whole package. They allow companies or financial institutions to get to their revenue and cash as efficiently and effectively as possible. The chart above reflects the customer lifecycle and the corresponding Flo2Cash™ services.



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Customer Management

In the CUSTOMER MANAGEMENT stage, credit is requested, offered and utilised by the customer. The client has to go through many steps internally to verify that customers are credit worthy and providing accurate information in their application. Beukhen International offers many outsourcing services to help clients verify accounts, prevent fraud and capture information.

Receivables Management

In RECEIVABLES MANAGEMENT, payment is sought for non-cash transactions. This usually requires an invoice or bill to be prepared and delivered to the customer. Beukhen International can provide contact centre services to call your high-risk customers with overdue reminders and special follow-ups. This will help identify and rectify any possible delinquency issues that could arise in the receivables management stage.



Delinquency Management

At this point, the account is either cured from its delinquency status or the cash is lost. Beukhen International built its company on a foundation of receivables management expertise and techniques to collect delinquent accounts.

Recovery Management

In this stage, the chance of recovery for any or all of the cash due is in doubt. In fact, the doubt of the recovery debt is so large in some industries that companies are required to officially "write-off" the value of the cash due from their accounting books. Beukhen International has developed techniques and recovery processes to increase the chance of recouping monies due from written-off, back-end or vintage recoveries.



Call or email today for more information on how Beukhen International can help make your cash flow.

beukhen.com